

EXPECT
BETTER



Linda Loud
Mary Kay Cosmetics
5218 Michael's Way
Woodstock, Georgia 30188

Persephone Galambos
1580 Holcomb Bridge Rd
Suite 26
Roswell, Georgia 30076
Cell 404-429-6695

Dear Linda,

It is always so wonderful to meet people that absolutely love what they do. You are definitely one of those people. I am not always clear as to what may suit my needs best with regards to skin care and cosmetics. There are so many choices. These choices involve skin types, skin tones, personal preference and so much more. I can get lost in the choices or overwhelmed.

You have a wonderful knack for listening so that you can make the perfect suggestion for skin care needs. Your extensive knowledge of the Mary Kay products ensures that I always get things that are suitable to my needs and preferred look. It is clearly not about you and what you want but about what your customer wants or needs. While I am female, you also have wonderful suggestions for male gifts and stocking stuffers. To top off getting a great product every single time, you always have it beautifully wrapped. Even the products I order for myself could be presented as a gift just the way they are.

I know that I will always get the best product, at a great price, with amazing customer service when I come to you. Thank you for taking the guess work out of skin care for me and making the process easy and straight forward. It is always such a joy to do business with you and I can hardly wait to see how next my wonderful products will be packaged.

Sincerely,

A handwritten signature in cursive script that reads "Persephone C Galambos".

Persephone Galambos